

Suggested Interview Questions for *Your Signature Work*[®] by Dianna Booher

What is the purpose of a signature and why should it apply to our work? Can you elaborate on your metaphor in the title?

What are some reasons businesses and professionals adopt a defensive, resistant strategy on the job?

You say in the book, “Don’t wait until the ref throws you out of the game.” How does this relate to the business world?

Why did you choose to examine work performance principles with the game of basketball?

What do you mean by “gaining a whole court perspective” at work?

What are some characteristics of employers who think like an owner or coach?

What are the benefits of a “group huddle” at work?

When you’re discussing decision-making, you refer to “make the fast break” and “slow the pace.” Aren’t those contradictory ideas?

How do you encourage employee accountability versus finger-pointing and playing the blame game that so often happens at work?

What are the “8 Articles of Accountability”?

Should someone become emotionally attached to their job? What are signs that this is occurring?

Can you elaborate on the importance of business “cheerleaders”?

What are the primary pitfalls to planning and executing decision and ideas?

How do you identify “stall the ball” workers—those who don’t really play to win but instead play not to lose?

You mention the value for an employer and employee to “know their stats”—why is this important in our current environment?

In the business world, what does it mean to scrimmage, avoid double dribbles, light up the scoreboard and use your time-outs?

What are some tips on turning hecklers into fans?

What are the requirements and benefits to taking initiative at work?

Is success really dependent on co-workers or team players?